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37 YEARS

## How Specialty Contractors Can Leverage a Connected Construction Platform

[ Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com> ]

By Alyssa Jaber,

Specialty contractors need the right tools to increase collaboration, mitigate risk, and reduce rework as increasing project demands require them to deliver complex work faster.

That's where a connected construction platform comes into play. During our webinar on May 20th, "Leveraging Autodesk Construction Cloud as Specialty Contractors," we discuss how Autodesk Construction Cloud's connected construction platform can work specifically for subcontractors. Utilizing this platform can better drive project success, increase team safety, and reduce risk.

We sat down with our two webinar speakers, Marcus Bollom, Director of Construction with MAREK, and Weston Short, Vice President of Engineering and Innovation, Gaylor Electric, to talk about their experience using connected technology.

Check out the Q&A for a preview of the webinar covering important topics, such as how technology aids MAREK and Gaylor Electric and how

they see technology fitting in with the future developments in the industry.

First, tell us about your career and role within the organization.

**Marcus:** I've been with the company for 22 years now, starting as an intern when I was attending Texas A&M. My first project was an exposition center that is now known as NRG Center, which is located adjacent to NRG Stadium – Home of the Houston Texans. I was constantly thinking about what we talked about in the office and how those conversations would get translated in the field. Even today, that's constantly present in my mind.



Over time my projects got larger and I began managing different scopes of work. The turning point in my career happened in 2012. MAREK was going through a conversion of a DOS-based ERP to JD Edwards (an internet based browser).

Continued on page 11



Photo by Kateryna Babaieva from Pexels

## HR 39: Why Sacramento Needs Equity Impact Evaluations

[ Article was originally posted on <https://greenlining.org> ]

By Brianna Wells,

On April 22nd, California Assemblymembers Mike Gipson, Cristina Garcia, Adrin Nazarian, Luz Rivas, and Mark Stone introduced House Resolution 39, which calls for an analysis of the equity impacts of all legislation passing through the state assembly. HR 39 comes at an important juncture during the COVID-19 crisis. We have

an opportunity to intentionally integrate equity in recovery efforts, both on the state level and nationally. Ensuring a just and equitable recovery post-pandemic requires confronting disparate racial impacts of government policies and processes. However, legislators lack data pertaining to the equity impacts of proposed legislation on our most vulnerable communities. Policymakers must have access to this information in order to make informed decisions about bills that could have negative unintended impacts on

marginalized communities. Our current social, political, and economic circumstances call for mechanisms that uplift government policies that generate the greatest equitable impacts. HR 39 would do just that.

### HR 39

In partnership with Fathers and Families of San Joaquin, The Greenlining Institute is sponsoring HR 39, a resolution that empowers and encourages the State Assembly to include information about the social equity impacts of proposed legislation in committee and floor analyses. One way this information could be gathered is by encouraging committee consultants to integrate equity impact questions in their background assessment and questionnaire forms. These additional data points could provide more information on the potential harms and benefits of proposed legislation for vulnerable communities. Current bill analyses do not typically screen for inequitable impacts of legislation, which hinder policymakers' ability to make informed decisions. This measure would more formally incorporate eq-

uity into the processes of assembly committees.

Photo on Pexels by Rodnae Productions

### Racism is at the Root of Health & Economic Disparities

Inequity does not happen by accident: Historically, the government has played a significant role in creating and maintaining health and economic disparities. Decades of government-sponsored racial discrimination and segregation, for example, have produced conditions of injustice for communities of color today:

- **Wealth and income gaps:** In California, Black families are twice as likely to find themselves at the bottom of the income distribution than at the top, while the opposite is true for white families.
- **Mass criminalization:** Despite representing only 6% of California's population, Black people account for 25% of the state's jail population and 29% of the prison population.

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# Business Toolkit

## Subcontractor Tips for Finding Good General Contractors to Work With

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Kendall Jones,

The commercial construction industry relies on a number of mutually beneficial relationships. This is most evident in the relationship between general contractors and trade contractors. General contractors typically subcontract out work to a variety of subcontractors in order to successfully complete construction projects. In turn, trade contractors rely on general contractors to provide them with work on projects they have been awarded.

In a previous post, we discussed Tips for Avoiding & Dealing With Subcontractor Default. Today we're flipping the script a bit and talking about how trade contractors can ensure they are finding and building relationships with the right general contractors and hopefully avoid the unscrupulous ones.

### Establishing the General Contractor - Subcontractor Relationship

Do your homework. General contractors often require subcontractors to get prequalified to do work with them before being invited to submit pricing or bid on projects. General contractors typically request information on a potential subcontractor's safety record, finances, bonding capabilities, litigation history, insurance coverage, relevant work history, and experience, etc.

The sharing of this type of information should be a two-way street. It's only fair that trade contractors be able to perform a vetting process of their own to determine that they will be working with a reputable general contractor should they be awarded a project. General contractors often have to provide this information to owners, both public and private, as either part of a prequalification process or prior to being awarded a contract.

Make sure you have a contract in place before beginning any work. You're taking a big risk if you don't have a contract in place and you start work on a verbal agreement or letter of intent. Have the general contractor provide the most

current set of plans and specs with the subcontract. The scope of work may have changed since you submitted your bid or provided pricing. It is important that you review any changes to the plans and specs to avoid being bound to performing additional work that wasn't included in your bid amount.

The devil is in the details. Carefully read and understand the contract before signing. There may be provisions or clauses in the contract that you aren't comfortable with. If the general contractor is unwilling to negotiate more favorable terms it might be wise to walk away. Because the general contractor-subcontractor relationship is supposed to be mutually beneficial to both parties it also means that both parties will share some of the risks.

Risks should be allocated fairly, typically to the party best capable of managing them. Here are some clauses to watch out for in your subcontract:

### Understand the Clauses in Your Subcontract

Pay-when-paid or pay-if-paid clauses. Be very careful with pay-when-paid provisions and avoid pay-if-paid clauses like the plague. Pay-when-paid means the general contractor doesn't pay the trade contractor until the owner pays them. Pay-if-paid means that if the owner never pays the general contractor then they aren't obligated to pay the subcontractor. Ideally, you want a payment schedule that requires you to invoice the general contractor by a specific date each month and that they will pay you within a specified number of days after receipt regardless of whether they have been paid by the owner.

Flow-down or pass-through clauses. These clauses typically incorporate by reference the terms of the general contract with the owner into the subcontract. This means the subcontractor assumes the same duties and obligations toward the general contractor that the general contractor is bound to the owner. You should never agree to a flow-down clause unless you are provided with a copy of the prime contract to review. If there are terms in the prime contract that you don't like you should ask the general contractor

to alter or remove the flow-down clause to avoid unintended consequences.

Change orders. The subcontract will generally require that any changes in work be submitted in writing. Never begin any work on a change order until you have something in writing from the person authorized to issue change orders. Remember to promptly submit claims to the general contractor for all additional costs and time extensions for the revised work.

Indemnification clauses. These clauses will hold a trade contractor liable for any negligence on the part of the general contractor or others on the jobsite that you have no control over. The subcontract should only require you to assume liability for your own negligence and not that of the general contractor or any other third party on the jobsite.

Payment bonds. Almost all public projects require that the general contractor posts a payment bond to protect the owner. Increasingly, private owners are also requiring payment bonds as well to avoid having liens filed against their property in the event the general contractor fails to pay his subcontractors and suppliers. Trade contractors should obtain a copy of the payment bond from the owner to review. If you have to file a claim, make sure you fully document it and notify the surety in writing. Familiarize yourself with any state statutes that may override the conditions in the bond contract for filing a claim.

A healthy business relationship between a general contractor and a subcontractor is built on respect and mutual respect. Both parties must work well together in order to complete projects on time and within budget. In order for this to happen, general contractors need to communicate effectively to their subs and treat them fairly. Subcontractors, in turn, should provide the general contractor with outstanding service and quality work.

### SOURCE:

[www.constructconnect.com/blog/subcontractor-tips-finding-good-general-contractors-work](http://www.constructconnect.com/blog/subcontractor-tips-finding-good-general-contractors-work)

## Three Tips to Land Big Tech Construction Contracts

[ Article was originally posted on [www.constructormagazine.com](http://www.constructormagazine.com) ]

By Jake Morin,

The tech boom has influenced more than cell phones and ride sharing. Big tech brands are bringing out the best in construction companies with their desire for bigger, cooler and technologically advanced buildings. As innovative structures push the construction industry forward, contractors show how creative they can be. The latest example of structural innovation can be seen in the new headquarters Apple recently opened in Cupertino, California.

It is officially named Apple Park, but it is known, affectionately, as The Spaceship because of its circular shape and futuristic appearance. The building sits on 175 acres, stretches across 2.8 million square feet and houses roughly 12,000 Apple employees. Projects like this that push state of the art construction forward, present unique challenges to contractors and scaffolding teams.

But, before a contractor can land a job to work on an inventive project, they need to set themselves apart from the competition. The bidding process for technology companies like Google, Apple and Amazon can be more difficult than the average process. So, here are three things every contractor should consider before bidding on these increasingly common, boundary-pushing, tech projects.

### HIRE WELL

When tech tycoons come calling, contractors have to be ready to execute at the highest level and on a strict deadline. After all, tech industry leaders like Facebook's Mark Zuckerberg, Amazon's Jeff Bezos and Google's Sundar Pichai reach the pinnacle of their careers by creating an environment that allows people to get the most out of their work. They want greatness from their company, and they will want greatness from their contractors.

Projects like Apple Park have strict non-disclosure agreements (NDAs), and they want to know the people on the job aren't going to take advantage.

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NEW ORLEANS RTA

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# Access to Capital

## Ready to Grow Your Business?

## 6 PPP Loan Tips for Minority and Women Business Owners

[ Article was originally posted on [www.nerdwallet.com](http://www.nerdwallet.com) ]

By Kelsey Sheehy,

The Small Business Administration is trying to level the playing field for underserved business owners, who were largely shut out during the early days of the Paycheck Protection Program's previous rounds.

Congress set aside \$15 billion for first and second-draw PPP loans issued by community financial institutions, which typically serve minority-, women- and veteran-owned businesses. Additional funding was designated for business owners in low- or moderate-income neighborhoods receiving loans less than \$250,000.

Still, borrowers need to move quickly — the deadline to apply is March 31, 2021 — and be able to prove that they qualify for a PPP loan. These tips will help you do just that:

### 1. Contact your lender — now

Reach out to your lender immediately and let it know you intend to apply, whether for an initial

PPP loan or second-draw loan. It can let you know if it's participating and clue you in to the forms and documentation you'll need.

"The best advice I can give people is to act fast," says Mrinalini Jayashankar, an attorney and owner of MJ Law Firm in Tennessee. "I've already contacted the lender I worked with in round one and let her know that I intend to apply for round two."

### 2. Use a community financial institution

Seek out a local community bank for your PPP loan, especially if your lender isn't participating or you typically work with a large national bank.

Borrowers applying through community financial institutions get first dibs at PPP funds this time around. That includes applications from community development financial institutions, minority depository institutions, certified development companies and microloan intermediaries.

You can use this tool from the Opportunity Finance Network to find a community development financial institution in your area.

### 3. Build your case

To qualify for a second PPP loan, you need to prove your business lost 25% in annual gross receipts or in one quarter of 2020 compared with the same quarter in 2019. Lenders aren't going to simply take your word for it; you'll need to provide documentation to back it up (unless you're seeking a loan for less than \$150,000). Gather quarterly financial statements, bank statements and any relevant tax forms to show you qualify.

For first-time and second-draw loans, you'll need to prove your total payroll costs, which include any employer-paid insurance and retirement benefits, for either calendar year 2019, 2020 or the 12 months prior to the loan. Run the numbers for each scenario. You don't want to leave money on the table by undercalculating your payroll.

### 4. Leverage your business network

Tap your banker, your lawyer, your payroll company, your accountant — anyone who knows you and your business. These connections can

help you prep your loan application, collect the required documentation and work through any issues that arise.

### 5. Ask for help

Don't hesitate to ask for assistance if you run into roadblocks. Find a Small Business Development Center in your area or reach out to an organization like SCORE, a nonprofit that mentors business owners. Many organizations are offering free online training sessions for business owners.

"[With] webinars and seminars, there are no boundaries," says Janie Barrera, CEO of Lift-Fund, a community development financial institution. That means business owners can get help from virtually anywhere. "The rules are the same whether you're in Texas or Washington state. Look up webinars out there that will walk you through the application."

■ Continued on page 12



## California Sub-Bid Request Ads

### SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified MBE, DBE, WBE, SBRA, LSAF, and HUB Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBS/SERVICE PROVIDERS

Const. Area Signs, Asphalt Concrete, Remove Concrete, Hydroseeding, Erosion Control, Portland Cement, Roadway Sign, Asbestos-Cement Pipe Removal, Plastic Pipe, Concrete-Rock Slope Protection, Saw Cutting, Engineering, Survey, SWPPP, Steel Piles, Rebar, Traffic Control, Bore & Jack Steel Casing, Demo, Equipment Rental, Bottom Dump Trucking, Transfer Dump Truck, Super 10 Dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping, Fencing and Guard Railing & Barriers

#### SUPPLIERS

Safety Equipment, Landscaping Materials, Sand & Gravel, Asphalt, Concrete & Cement, Lumber, and Pipe

### NORTH INDIO REGIONAL FLOOD CONTROL PROJECT PHASE II

Specification No.: 2020-56

Minority Participation Goal 19%

Female Participation Goal 6.9%

**BID DATE June 3, 2021 at 2:00 p.m.**

All Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer



431 Payran Street, Petaluma, CA 94952 • Phone: 707-835-2900 • Fax: 707-835-2994  
CONTACT: Jessica Ceja • [bid@arntzbuilders.com](mailto:bid@arntzbuilders.com)

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

CANADA BUILDING 13 MULTIPLE PROGRAM INSTRUCTIONAL CENTER-  
SAN MATEO COUNTY COMMUNITY COLLEGE  
REDWOOD CITY, CA

Project #19028

**BID DATE: June 3, 2021 @ 1:30pm**

**ESTIMATE: \$16,000,000**

**Trades needed but not limited to:** Selective Demolition, Concrete Formwork, Reinforcing Steel, Can In Place Concrete, Self-Leveling Underlayment, Structural Steel, Metal Decking, Cold Formed Metal Framing, Metal Fabrications, Sheathing, Interior Architectural Woodwork, Fiber Reinforced Plastic Panels, Thermal and Moisture Protection, Concrete Floor Sealer Siding, Flexible Sheet Flashing, Joint Sealants, Expansion Controls, Concrete Moisture and Alkalinity Testing, Fire Resistant Joint Systems, Steel Doors and Frames, Flush Wood Doors, Fiber Reinforced Polyester Doors, Access Doors and Frames, Aluminum Framed Entrances and Storefronts, Door Hardware, Glazing, Louvers & Vents, Portland Cement Plastering, Gypsum Board, Tiling, Acoustical Panel Ceilings, Resilient Wall Base and Accessories, Linoleum Flooring, Tile Carpeting, Painting, Visual Display Surfaces, Display Cases, Signage, Toilet Compartments, Operable Panel Partitions, Wall and Door Protection, Toilet and Bath Accessories, Emergency Key Cabinets, Fire Protection Specialties Projection Screens, Roller Window Shades, Entrance Floor Mats and Frames, Conveying Equipment, Fire Suppression, Fire Suppression Sprinkler System, Plumbing, Commissioning of Plumbing Systems, Plumbing Piping, Plumbing Fixtures, HVAC, Duct Insulation, HVAC Piping Insulation, Hydronic Piping, Hangers and Supports for HVAC Piping Equipment, HVAC Ducts & Casing, Air Duct Accessories, Air Outlets and Inlets, Utility Metering and Monitoring, Facility Management Systems, Electrical, Low Voltage Electrical Power Conductors & Cables, Communications, Electronic Safety & Security, Earthwork, Irrigation, Planting.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. YOUR PROPOSAL WILL CONSTITUTE AN ACCEPTANCE OF OUR STANDARD SUBCONTRACT TERMS. OUR STANDARD SUBCONTRACT MAY BE FOUND ON OUR WEBSITE: [WWW.ARNTZBUILDERS.COM](http://WWW.ARNTZBUILDERS.COM). THE SUBMISSION OF YOUR PROPOSAL IS AN ACKNOWLEDGEMENT THAT YOU HAVE REVIEWED AND APPROVED OUR SUBCONTRACT TERMS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S  
COLLECTIVE BARGAINING AGREEMENTS  
AN EQUAL OPPORTUNITY EMPLOYER



# California Sub-Bid Request Ads



Request for Quotes from **CMD LBE's (small & micro) and Certified DBE's, MBE's and WBE's**

**Project: Treasure Island C2.4**

**Work Packages: WP #37-HVAC, WP #38-Plumbing, WP #39-Fire Suppression & WP #40-Electrical**  
**Location: San Francisco, CA**

**Bid Due: 6/21/2021 - Bid Time: 1:59 PM (PST)**

Webcor Builders is currently requesting bid proposals for the Treasure Island C2.4 project to act as sub-tier subcontractors for the following Work Packages. Subcontractors and material suppliers must be qualified CMD Certified LBE's, Small-LBE or Micro-LBEs in accordance with Chapter 14.B, recognized as a Small Business Enterprise or Disadvantaged Business Enterprise by OCII, recognized as an SBE by the Authority in accordance with Section VI.A of the contract documents; or a TIHDI member organization or wholly owned by a TIHDI member organization. A virtual Outreach meeting will be scheduled for June 1st at 1:00 PM PST. Please use the following zoom link to register: <https://webcor.zoom.us/j/93175769377?pwd=dFh6N1Y5S2h4UkVsUzJjOTZRN0tYdz09> Bid or material quotes are due no later than June 21, 2021 at 1:59 PM.

Work packages:

1. WP #37-HVAC
2. WP #38-Plumbing
3. WP #39-Fire Sprinkler & Suppression
4. WP #40-Electrical inc. Communication, Security & Access Control

The project plans may be found online at Webcor's Building Connected website:

<https://app.buildingconnected.com/public/5430e7ba5cdc2e0300dd8923>. Interested Subcontractors please contact John Rodgerson via email at [jrodgerson@webcor.com](mailto:jrodgerson@webcor.com) or phone at 415-845-2817. 100% Payment and Performance Bonds may be required. Assistance is available.

Estimated construction start of these Packages is January 18, 2022 and will be completed by December 14, 2023.

**Please contact John Rodgerson and submit your bids/material quotes on or before June 21, 2021 at 1:59pm.**

Webcor Builders is an Equal Opportunity/Affirmative Action Employer.



**Subcontractor/Supplier Bids/Proposals Requested**

**Owner: City of Victorville**

**Federal Project Number BHLS-5380 (026)**

**City Project Number: CC21-102**

**Proposal Due Date: June 24, 2021 - 2:30 PM**

**DBE Participation 7.37%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

## BEAR VALLEY ROAD OVERHEAD BRIDGE AT BNSF RAILROAD PROJECT

The bridge would be widened 34.25 feet to accommodate the construction of 8' wide shoulders, and a 12' wide median. Retrofitting the bridge would involve seismic retrofits and construction of pier protection walls (crash walls) Rehabilitation of the bridge would require sealing of the deck with methacrylate resin. Additional improvements include widening the roadway approaches to accommodate the widened bridge, modification of the traffic signals at Industrial Boulevard and Ridgcrest Road, and increasing the left-turn vehicle storage capacity at the Ridgcrest Road Intersection

Plans & Specs can be accessed and download online at viewed at <https://www.victorvilleca.gov/Home/Components/RFP/RFP/1376/600>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Lead Compliance Plan, Traffic Control System, Develop Water Supply, Construction Area Signs, Traffic Control System, Bridge Removal, Temporary Pavement Marking, Portable Changeable Message Sign, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Storm Water Sampling & Analysis, Various Temporary Erosion Control Measures, Street Sweeping, Temporary High Visibility Fence, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Imported Borrow, Fiber Rolls, Hydroseed, Erosion Control, Class 2 Aggregate Base, Hot Mix Asphalt, Slurry Seal, Cold Plane, Structural Concrete, Bar Reinforcing Steel, Precast Deck Slabs, Shotcrete, Bridge Deck Treatment, Corrugated Steel Pipe, Steel Flared End Section, Remove Culvert, Remove Headwall, Rock Slope Protection, Minor Concrete, Slope Paving, Joint Seal, Miscellaneous Iron and Steel, Fence, Delineator, Marker, Guardrail System, Cable Railing, Picket Railing, Handrailing, Concrete Barrier, End Anchor Assembly, Striping, Roadside Signs, Construction Survey, Architectural Treatment, Reinforced Concrete Pipe, Lighting, Traffic Signals.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Jerome DiPadova • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)



**Subcontractor/Supplier Bids/Proposals Requested**

**Owner: Coachella Valley Water District**

**Specification Number: 2020-56**

**Revised Proposal Due Date: June 17, 2021 - 2:00 PM**

**DBE Participation Required\***

## Minority/Women/Disadvantaged/Disable Veteran Business Enterprises

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

## NORTH INDIO FLOOD CONTROL PROJECT - PHASE 2

Plans & Specs can be accessed and downloaded online at the City of Coachella, Planet Bids site: <https://pbsystem.planetbids.com/portal/16339/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract requirements and all addendums:

SWPP Plan & Inspections, Traffic Control, Structure Demolition, Clearing & Grubbing, Temporary Shoring, Hauling, Finish Grading, Aggregate Supply, Aggregate Hauling, Concrete Ready Mix, Reinforcing Steel, Concrete Slope Protection, Underground Pipe Removal, Drainage Pipe, Minor Concrete Structures, Underground Utilities, Electrical, Water & Sewer Piping, Structure Excavation, Structure Backfill, Water Truck, Street Sweeping, BMP Installation & Maintenance, Surveying, Quality Control, Rock Slope Protection, Pipe Material Supply, Geogrid Stabilization, Dewatering, Potholing, Concrete Ditch, Curb & Gutter, Minor Concrete, Concrete Staining, Reinforced Concrete Drainage Piping, Asphalt Paving, Traffic Signal, Landscaping, Decomposed Granite, Signage and Striping, Electrical, Telecommunications Relocation, Lake Reconstruction, Security Guard, Well Installation, Well Abandonment

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) - entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively;
- Women Business Enterprise (WBE) - entities that are at least 51% owned and/or controlled by women;
- Small Business Enterprise (SBE);
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program Certifying DBE Firms:
- Under the DBE Program, entities can no longer self-certify and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:
- The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording, & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Cody Crow • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

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# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
DGC ESTIMATOR: VICTOR LE  
MYERS & SONS ESTIMATOR:  
MIKE LEWIS - 916-283-9950  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction-Myers & Sons, a Joint Venture is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 70-  
CONSTRUCTION ON STATE HIGHWAY  
IN YUBA AND BUTTE COUNTIES ABOUT 11 MILES  
NORTH OF MARYSVILLE FROM 0.8 MILE NORTH  
OF CHANDLER ROAD TO 0.2 MILE SOUTH OF EAST  
GRIDLEY ROAD**

**Contract No. 03-3H93U4,  
Federal Aid Project No. ACNH-P070(143)E  
Disadvantaged Business Enterprise Goal  
Assigned is 12%**

**OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: JUNE 17TH 2021 @ 2:00 P.M.**

DGC-Myers & Sons, A JV is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BIOLOGIST CONSULTANT, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS/ DELINEATOR & MARKERS, DEVELOP WATER SUPPLY, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPE/IRRIGATION, LEAD COMPLIANCE PLAN, MBGR/CRASH CUSHION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, LOCATING AND MAPPING UNDERGROUND FACILITIES, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, VIBRATION MONITORING, TRUCKING, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the drop box at: [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php) Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC-Myers & Sons, A JV is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
Estimator: TROY SNYDER  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**POTRERO POWER STATION - DEEP SOIL MIXING  
420 23rd Street, San Francisco, CA 94107  
Local Business Enterprise Goal Assigned is 17%  
OWNER: CALIFORNIA BARREL COMPANY, LLC  
1201 Illinois Street #A, San Francisco, CA 94107**

**BID DATE: MAY 28, 2021 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**DEEP SOIL MIXING.**

Plans and specifications may be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)).

A Pre-Bid Coordination Meeting and Job Walk will be held on May 11, 2021 at 10:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Fax your bid to (925) 803-4263 or email it to [tsnyder@desilvagates.com](mailto:tsnyder@desilvagates.com) to the attention of Estimator Troy Snyder. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**CAHILL CONTRACTORS LLC  
requests bids from Certified LBE  
Subcontractors and Suppliers  
for the following trades ONLY:**

Demolition / Hazmat Abatement /  
Sidewalk Patch

**KELSEY CIVIC CENTER - EARLY TRADES  
240 Van Ness Avenue, San Francisco CA**

This is an MOHCD project with construction workforce and prevailing wage requirements.

**BID DATE: 6/8/21 @ 2PM  
Voluntary Pre-Bid Meeting:  
5/19/21 @ 10AM, at site**

**240 Van Ness Avenue, San Francisco CA**

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
Estimator: TROY SNYDER  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**POTRERO POWER STATION - WICK DRAINS  
420 23rd Street, San Francisco, CA 94107  
Local Business Enterprise Goal Assigned is 17%  
OWNER: CALIFORNIA BARREL COMPANY, LLC  
1201 Illinois Street #A, San Francisco, CA 94107**

**BID DATE: MAY 28, 2021 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**WICK DRAINS.**

Plans and specifications may be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)).

A Pre-Bid Coordination Meeting and Job Walk will be held on May 11, 2021 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Fax your bid to (925) 803-4263 or email it to [tsnyder@desilvagates.com](mailto:tsnyder@desilvagates.com) to the attention of Estimator Troy Snyder. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**CAHILL CONTRACTORS LLC  
requests bids from Certified LBE/SLBE  
Subcontractors and Suppliers  
for ALL trades EXCEPT:**

Exterior Building Maintenance /  
Fire Sprinklers / Solar / Elevators

**2595 DEPOT ROAD - REMAINING TRADES  
2595 Depot Road, Hayward CA**

This project has Alameda County HCD requirements. Prevailing Wage and Union Labor is required for all trades per PLA.

**BID DATE: 6/8/21 @ 2PM  
BID DOCUMENTS: Please contact Colby for  
access to documents on BuildingConnected.**

CONTACT: Colby Smith at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
DGC ESTIMATOR: VICTOR LE -  
[dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**US 101/De La Cruz/Trimble Road Improvements  
Small Business Enterprise Goal Assigned is 5.26%**

**OWNER:**

**SANTA CLARA VALLEY TRANSPORTATION AUTHORITY  
3331 North First Street, Building A,  
San Jose, CA 95134**

**REVISED BID DATE: JUNE 2nd, 2021 @ 2:00 P.M.**

DeSilva Gates Construction is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

**ITEMS OF WORK: AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGN/CHANNELIZER, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/ IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUBBASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, TRAFFIC CONTROL, TEMPORARY DEWATERING & NON-STORMWATER-DISCHARGE CONTROL SYSTEM.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or can be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the VTA's eProcurement website <https://secure.procurenow.com/portal/vta>. Click on the name of the solicitation that you are interested in. To download documents for a solicitation, click "3. Attachment" from the right menu under "Project Documents" tap and select file to download. System will ask you to either enter your email address and password, or to sign up if you do not have an account yet. Once you are registered and logged in, click "Follow Project" in order to receive updates on this Project.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DeSilva Gates Construction is an Equal Opportunity/Affirmative Action Employer.

## How Smart Financial Moves Create A Smoother Business Life Cycle

When the entrepreneurial spirit hits, the big-picture excitement of launching a business can cause the more mundane financial details of the endeavor to get shoved aside.

That can lead to significant consequences – mostly negative.

“It might seem easier to push anything related to taxes, accounting, and finance into a corner to deal with later, but the reality is that laying out these important building blocks can help pave

the way for the creation of something sustainable,” says Rob Cordasco ([www.cordasco.cpa](http://www.cordasco.cpa)), author of A Framework for Growth: Smart Financial and Tax Planning Strategies Throughout the Entrepreneurial Life Cycle.

“Not dealing with them, on the other hand, might cause a shaky foundation to crack. And it happens all the time. Among businesses that fail, 82 percent crash due to poor cash-flow management.”

The business journey has four main phases – startup, growth, maturity, and exit, says Cordasco, who is also the founder of Cordasco & Company, P.C., a boutique Certified Public Accounting firm.

“Each comes with specific organizational, financial, tax, and accounting needs,” he says. “Planning becomes critical to how you manage and navigate each of these life cycles.”

• **Startup.** One early decision entrepreneurs must make involves how they want to do business. “You can decide to be a corporation or a limited liability company (LLC),” Cordasco says. “Both of these make it so that your business is recognized in its legal existence.” An attorney can help in determining which would be best depending on specific goals and needs, he says, but generally, a cor-

Continued on page 10



# California Sub-Bid Request Ads

## FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED DBE/MBE/WBE/SBE/SBBA/LSAF/HUBzone SUBS AND SUPPLIERS FOR:

Central Contra Costa Sanitary District ("Central San")  
Solids Handling Facility Improvements  
District Project No. 7348  
**REVISED BID DATE: June 16, 2021 at 2:00 PM**

California State Revolving Fund, Clean Water SRF & Drinking Water SRF  
(CASRF/CWSRF/DWSRF) Program Project with DBE Participation Encouraged

**CA Water Board/EPA DBE Participation Forms Required from Certified Subs/Suppliers**

We are soliciting quotes for the following Divisions and items of work:

For Divisions 02 thru 40, including, but not limited to: Shoring & Excavation, Demolition, Landscaping /Irrigation, AC Paving, CIDH/Drilled Piers, Rebar, Painting & Coatings, Electrical (Prequalified Electrical Firms Only), Instrumentation & Controls, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix Concrete, Grouting, Concrete Pumping, Welded Steel Pipe, Underground Pipe Products, Misc. Metals/Structural Steel/Aluminum, Metal Decking, Aluminum Railings, Metal Fabrication, Structural Steel Framing, Buckling Restrained Braces, Load Bearing Metal Stud System, Architectural Cabinetwork, Flashing/Sheet Metal, Fire Stopping & Protection Specialties, Joint Sealants, Water Repellent, SBS Modified Bitumen Roofing, Bentonite Composite Sheet Waterproofing, Liquid Water Repellent, Hollow Metal Doors & Frames, Roof Access Doors & Hatches, Steel Rolling Overhead Doors, Storefronts, Automatic Sliding Doors, Curtain Wall System, Glass & Glazing, Louvers & Vents, Non-Structural Metal Framing, Drywall, Ceramic Tile, Acoustic Ceilings, Metal Acoustic wall & Ceiling Panels, Vinyl Tile Flooring, Metal Building System, Fabricated Modular Office, Piping & Accessories, Misc. Valves, Pipe Supports, Ductile Iron Pipe, Stainless Steel Pipe, PVC Pipe, FRP Pipe, Signage, Metal Lockers, Plumbing, HVAC, Building System Controls, SWPP Plan, Lead Plan, Mechanical Equipment (Furnish & Install), Asbestos Monitoring, Lead /HAZ Abatement Services,

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you would like copies for review prior to bid day.

Complete Contract Documents and related Supplemental Project Information is available and can be downloaded from Planet Bids at <http://www.planetbids.com/portal/portal.cfm?CompanyID=14663#> for FREE. Project documents may also be downloaded for FREE from our Box ftp site by email request. Please send the email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) for access to plans & specs on our BOX ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

FLATIRON WEST INC.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
Equal Opportunity Employer  
License No. 772589

## FLATIRON

REQUEST FOR QUALIFIED/CERTIFIED  
DBE SUBCONTRACTOR, SUPPLIER & SERVICES PARTICIPATION

Route 70 Honcut Creek Bridge near Marysville, CA  
Caltrans Contract 03-3H93U4  
DBE Goal 12%

**Bid Date: June 17, 2021 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\***

**\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

**Flatiron West Inc. requests DBE subcontractor and supplier participation for the following items of work, but not limited to:** CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, CIDH, Joint Seal Assembly, Post Tensioning, Rebar, AC Dike/Curbs, Fencing, Metal Railing, MBGR, Bridge Concrete Barrier, Striping, Electrical, Aggregates: Class 2AB, Ready Mix, Concrete Pumping, Underground Pipe Products (APC), Misc. Iron & Steel, Misc. Metals, Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Geotextile Materials, Paving Oil, PTFE Bearings, Street Sweeping, Traffic Control and Quality Control Testing.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with CaltransConnect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 03-3H93U4. Sign in is required to access project plans.

Project documents may also be viewed or downloaded for FREE from our Box ftp site. Please send an email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) to view/access plans and specs for FREE on our BOX.com ftp site.

Please send all quotes by email to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) or to our BID FAX at 707-746-1603.

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
Quotes can be emailed to: [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com)  
An Equal Opportunity Employer  
Contractor License 772589

## FLATIRON

## SKANSKA

## Stacy and Witbeck

INVITATION TO BID – Request for Certified DBEs, Subcontractors and Suppliers  
Project: Interstate 5 North Coast Corridor (CM/GC) – Contract 11-2T35U4 – Segment 4B  
Owner: California Department of Transportation (CALTRANS)

**Bid Due Date: June 25, 2021 at 12:00 p.m.**

Flatiron-Skanska-Stacy and Witbeck, a Joint Venture ("FSSW") requests proposals from DBE Firms, Subcontractors and Suppliers for the following scopes of work for the Interstate 5 North Coast Corridor – Contract No. 11-2T35U4 – Segment 4B: Asphalt Dike, Asphalt Paving, Cold Plane AC, Concrete Barrier, Erosion Control, Guardrail/Railing, Hydroseeding, Landscape and Irrigation, Minor Concrete, Overhead Signs, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw and Seal, Joint Seal Materials.  
Quotes/proposals must be valid for 120 days.

Bidding documents are available for download, at no cost, through our procurement site, iSqFt. To receive information about access to iSqFt, please send an email to [info@i5northcoast.com](mailto:info@i5northcoast.com). Bidding documents can also be viewed at our office in San Diego, CA. Please call us at (760) 916-9151 to make an appointment to view the documents.

**BID DEADLINE:** Bids will be received in electronic format (PDF) via email at [info@i5northcoast.com](mailto:info@i5northcoast.com). Bids must be received on or before **12 pm on June 25, 2021**.

**This project is subject to Title 49, Part 26 of the Code of Federal Regulations entitled "Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs." DBEs, as defined in Title 49 CFR, Part 26 are encouraged to participate in the performance of agreements financed in whole or in part with Federal funds.**

**In addition to participation from certified DBE firms, FSSW requests subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, at time of bid submittal, to be evaluated as part of their proposal.**

FSSW analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Please contact us by phone at (760) 916-9151 or by email at [info@i5northcoast.com](mailto:info@i5northcoast.com) if you require assistance.

**Bonding Requirements:** Notwithstanding any contrary language in a bid to Flatiron-Skanska- Stacy and Witbeck a Joint Venture ("FSSW") or any prior course of dealing between FSSW and a bidder, and unless waived in writing by FSSW, FSSW reserves the right, pursuant to Public Contract Code section 4108 and otherwise, to require each bidder to provide payment and performance bonds assuring bidder's obligations to FSSW in the amount of 100 percent of the bid to FSSW. FSSW will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

**WE ARE AN EQUAL OPPORTUNITY EMPLOYER**

## FLATIRON

Request for Qualified/Certified SBE/DBE Participation from Subcontractors/Suppliers/Service Providers

US 101 De La Cruz Boulevard/Trimble Road Interchange Improvements  
Valley Transportation Authority, San Jose, CA  
Contract C21001

Engineers Estimate \$55M

SBE Goal 5.26%, Participation Encouraged

**Revised Bid Date: June 2nd, 2021 2:00 PM**

**\*This is an Electronic Bid Submittal\***

**\*Quotes not received by 10:00 AM on bid day may not be reviewed/evaluated\***

**Flatiron West Inc is requesting SBE/DBE Subcontractor/Supplier/Service Provider participation for the following items of work, but not limited to:** CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Joint Seal Assembly, Rebar, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, PCC Demo, Furnish & Erect Precast Girders, HAZMat Trucking for ADL, Trucking and Aggregates (including: Class 2 BR, Struc BF, 60lb Rip Rap, and Class 2 Permeable), Ready Mix, Concrete Pumping Services, Steel Pipe Pile, Welded Steel Pipe, Underground Pipe Products (including: 12 to 23" APC and 12 to 15" RCP), Furnish Misc. Metals/Iron/Structural Steel, Bridge Bearings, SWPPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Underground Precast, Street Sweeping & Water Truck, Traffic Control, Vibration Monitoring, Asbestos Monitoring, Survey, and QC Testing.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found at VTA's eProcurement website <https://secure.procurenow.com/portal/vta>. Click on the name of the solicitation that you are interested in. To access FREE project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Send ALL Quotes by email to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com)

FLATIRON WEST INC.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 • Bid Fax 707-746-1603  
Equal Opportunity Employer  
License No. 772589





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## California Sub-Bid Request Ads



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

REQUEST FOR **SBE**  
SUBCONTRACTORS AND SUPPLIERS FOR:

**US101/De La Cruz Blvd/Trimble Road  
Interchange Improvements  
Contract C21001**

**Santa Clara Valley Transit Authority  
REVISED BID DATE: June 2, 2021 @ 2:00 PM**

We are soliciting quotes for (including but 'not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Asbestos Compliance Plan, Survey & Monitoring of Existing Non-Highway Facilities, Vibration Monitoring, Develop Water Supply, Construction Staking, Construction Area Signs, Traffic Control System, Flaggers, Pavement Marking, Portable Changeable Message Sign, Crash Cushions, SWPPP, Rain event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Minor Concrete, Planting & Irrigation, Hydroseed, Biaxial Geogrid, AC Dike, Tack Coat, Cold Plane AC, Jointed Plane Concrete, CIDH Concrete Pile, Minor Concrete (Minor Structure), Architectural Treatment, Bar Reinforcing Steel, Sign Structure, Flexible Marker Post, Underground, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Concrete Staircase & Railing, Misc. Iron & Steel, Signal & Lighting, Fiber Optic Cable Systems, Fencing, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, Concrete Barrier, Striping, Maintain Existing Traffic Management System Elements During Construction, Radar Feedback Sign Systems, Ramp Metering Systems, Modify CCTV System, Water Meter Service, Bridge Removal, Structure Excavation, Structure Backfill, Furnish Piling, Drive Pile, Structural Concrete, Precast Prestressed Concrete Girder, Joint Seal, Slope Paving, Misc. Metal, Chain Link Railing, Concrete Barrier, California ST-70 Bridge Rail, Pedestrian Railing, and Construction Materials

Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, on the VTA's website or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

REQUEST FOR **DBE**  
SUBCONTRACTORS AND SUPPLIERS FOR:

**Roadway excavation, place HMA, slope  
paving and vegetation control  
Hwy 51 Sacramento  
Caltrans #03-2H1104**

**BID DATE: June 15, 2021 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Temporary Concrete Washout, Asbestos Compliance Plan, Treated Wood Waste, Temporary High-Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Backfill (Culvert), Embankment, Irrigation, Bonded Fiber Matrix, Compost, Tack Coat, Slope Paving, Rock Slope Protection Fabric, Misc. Iron & Steel, Fencing, Delineator, Milepost Marker, Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Vegetation Control (Asphalt Composite), Stamped Asphalt Paving, Locating & Mapping Underground Facilities, Modify Electrical Systems, and Construction Materials

Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



# California Sub-Bid Request Ads



**SYBLON REID**  
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P.O. BOX 100 Folsom, CA 95763  
Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: John Pottenburgh  
Email: johnp@src.com & estimating@src.com

Sub-Bids Requested From **WBE** and **MBE**  
Subcontractors & Suppliers for:

**OWNER: SAN JUAN WATER DISTRICT  
HINKLE RESERVOIR LINER AND COVER  
REPLACEMENT PROJECT**

**LOCATION: GRANITE BAY, CA**

**BID DATE: JUNE 10, 2021 @ 1:30 PM**

**\*ADDENDUM NO. 4 ISSUED ON 5/26/2021\***

**Trades Solicited:** Trades Solicited: Demo, Chain Link Fence & Gates, Pipe Materials, Aggregates, Precast Supply, Concrete Supply, Misc Metal Supply/Install, Roofing, Lumber Supply, Electrical, Joint Sealants, SWPPP, Painting and Coating.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California.

Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

**NBC Construction & Engineering INC.**  
as a "GENERAL CONTRACTOR"  
is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including **DVBE, LBE, DBE, SBE, MBE, WBE** firms for the following project:

**PROJECT TITLE: GEORGE WASHINGTON HIGH  
SCHOOL STOREFRONT AND  
TERRACOTTA REPLACEMENT  
BID NO. : 11898**

**BID DATE & TIME: 6/1/2021 @ 2:00 PM**

**PROJECT LOCATION: 600 32nd Ave,  
San Francisco, CA 94121**

**Owner: San Francisco Unified School District**

**NBC Construction & Engineering Inc.**

850 South Van Ness Avenue

San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that provisions of the Labor Code of the State of California, regarding prevailing wages shall be applicable to the work performed under this contract. Pursuant to Labor Code Section 1773 the general prevailing wage rates have been determined by the Director of the California Department of Industrial Relations and appear in the California and Federal Prevailing Wage Rates, which can be found at <https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>. Future effective wage rates which have been predetermined and are on file with the CA DIR are referenced but not printed in such publication.

The Bid and Contract Documents are available at the location stated above during standard working hours (8:00AM-4:30PM) for a nonrefundable payment of One Hundred Dollars (\$100) per set. Checks are to be made payable ARC NORTHERN CALIFORNIA. Bidder responsible for all shipping and handling fees. Plans are available for viewing at [https://order.e-arc.com/arcEOC/PWELL\\_Main.asp?mem=23](https://order.e-arc.com/arcEOC/PWELL_Main.asp?mem=23). Or please contact NBC Construction & Engineering, Inc.

In addition, if any assistance is needed in obtaining insurance, bonds, or lines of credits, please reach out to NBC Construction & Engineering, Inc. for information.

Please submit proposals to  
[estimatingnbcinc@gmail.com](mailto:estimatingnbcinc@gmail.com).

If email is unavailable, proposals can be faxed to  
800-622-9144.

For more information, please call  
Mike Schalchi at 925-322-7473.



**Kiewit**

**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Krista Christensen at [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Martinez, CA:

**Solids Handling Facility Improvements  
District Project No. 7348**

**Owner: Central Contra Costa Sanitary district**

**Revised Bid Date: June 16, 2021 @ 2:00 PM**

**Subcontractor and Supplier Scopes are due**

**June 9, 2021 and Quotes NO LATER THAN**

**June 15, 2021 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Abatement • Asphalt Paving • Acoustical Ceilings & Walls • Aggregates • Cast-in-Drilled Holes • Concrete Formwork & Accessories • Concrete Pumping • Concrete Supply • Demolition • Earthwork • Electrical • Equipment • Fabricated Buildings • Flooring • HVAC • Joint Sealants • Landscape • Masonry • Metal Framing & Wallboard • Metal Lockers • Millwork • Minor Concrete • Miscellaneous Metals & Structural Steel • Openings • Paintings & Coatings • Piping & Valves • Quality Control • Rebar • Shoring • Signage • Storefront, Glass & Glazing • Trucking • Waterproofing

Certified thru, but not limited to,  
any of the following agencies:  
[www.mbda.gov](http://www.mbda.gov); [www.epa.gov](http://www.epa.gov);  
[www.sba.gov](http://www.sba.gov); [dot.ca.gov](http://dot.ca.gov);

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBid-Net (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

California Clean Water State Revolving Fund (CWSRF) requirements apply

US Environmental Protection Agency (USEPA) grants

American Iron and Steel requirements apply

Davis-Bacon Act and California prevailing wage requirements apply

Disadvantages Business Enterprises (40 CFR Part 33) applies

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CA Lic. 433176

DIR #: 100001147

Visit [www.sbeinc.com](http://www.sbeinc.com) to  
download the latest  
SBE Newspaper and  
Newsletter



**Graniterock**

5225 Hellyer Avenue, Suite #220  
San Jose, CA 95138  
Phone (408) 574-1400  
Fax (408) 365-9548  
Contact: Randy Bonino  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

REQUESTING SUB-QUOTES FROM  
QUALIFIED SBE SUBCONTRACTORS/  
SUPPLIERS/TRUCKERS FOR:

**US 101 / De La Cruz Boulevard / Trimble Road  
Interchange Improvements**

**Contract C21001**

**Owner: Santa Clara Valley**

**Transportation Authority**

**Engineers' Estimate: \$55,000,000**

**REVISED BID DATE: June 2, 2021 @ 2:00 PM**

Items of work include but are not limited to: **Lead & Compliance Plan, Construction Area Signs, Traffic Control, Temporary Striping & Markers, PCMS, K-Rail, SWPPP, Temporary Erosion Control, Street Sweeping, Clearing & Grubbing, Minor Concrete, Highway Planting, Erosion Control, Hydroseed, AC Dike, Tack Coat, CIDH Pile, Rebar, Adjust Utilities, Rock Slope Protection, Concrete Staircase & Railing, Misc Iron & Steel, Electrical, Chain Link Fence & Gates, Pavement & Object Markers, Signs, Midwest Guardrail System, Vegetation Control, Cable Railing, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping, Radar Speed Feedback Sign System, Water Meter Service, Structure Excavation & Backfill, Storm Drain, Joint Seal, Drive Pile and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

**Con-Quest Contractors, Inc.**  
290 Toland Street • San Francisco, CA 94124  
Email: [bidday@cqcontractors.com](mailto:bidday@cqcontractors.com)  
Fax: 415-206-0528

**REQUEST FOR CERTIFIED MINORITY BUSINESS  
ENTERPRISE (MBE) AND WOMEN BUSINESS  
ENTERPRISE (WBE) SUBCONTRACTORS FOR:**

**HAYWARD YARD FIRE PROTECTION  
CONTRACT NO. 54RR-260**

**Bid Date: June 1, 2021 at 2:00 p.m.**

Quotes needed: Electrical, Trucking, Survey, Asphalt Restoration, Concrete Flatwork, Fencing, Saw Cutting, SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Tree Removal, Landscaping, Hydroseeding, Geotextile Materials, Arborist, Pipe & Valve Materials, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Aggregate Materials, Structural Demolition, , Sheeting & Shoring, Traffic Control

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In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on May 31, 2021.**

Please include your DIR Registration No, License No., SBE, MBE or DVBE Certification No. Thank you!



**Graniterock**

5225 Hellyer Avenue, Suite #220  
San Jose, CA 95138  
Phone (408) 574-1400  
Fax (408) 365-9548  
Contact: Kyle Dickson  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

REQUESTING SUB-QUOTES FROM  
QUALIFIED MBE, WBE, OBE, SBE, LBE &  
DVBE SUBCONTRACTORS/SUPPLIERS/  
TRUCKERS FOR:

**Storm Damage Repair –**

**Alhambra Valley Road at Ferndale,  
Alhambra Valley Road West of Castro Ranch  
Road, Bear Creek Road Embankment Repairs  
Project No. 0672-6U6211, 0672-6U6225,  
0672-6U6226**

**Owner: County of Contra Costa  
Engineers' Estimate: \$1,740,000**

**BID DATE: June 8, 2021 @ 2:00 PM**

Items of work include but are not limited to: **Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, K-Rail, Crash Cushion, Prepare Water Pollution Control Program, Erosion Control, Street Sweeping, ESA Fence, Remove Tree, Clearing & Grubbing, Structure & Concrete Backfill, Hydroseed, Minor Concrete, Shotcrete, Adjust Utilities, Rock Slope Protection, Survey Monument, Midwest Guardrail System, Striping, AC Dike and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

**Con-Quest Contractors, Inc.**  
290 Toland Street • San Francisco, CA 94124  
Email: [bidday@cqcontractors.com](mailto:bidday@cqcontractors.com)  
Fax: 415-206-0528

**REQUEST FOR CERTIFIED SMALL BUSINESS  
(SB), MICROBUSINESS (MB) AND DISABLED  
VETERAN BUSINESS ENTERPRISE (DVBE)  
SUBCONTRACTORS & SUPPLIERS FOR:**

**MARSH CREEK SHP  
Marsh Creek Restoration and  
Instream Dam Improvements  
Contra Costa County, California  
No. C20E0056**

**Revised Bid Date: June 8, 2021 at 2:00 p.m.**

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Tree Removal, Landscaping, Hydroseeding, Geotextile Materials, Arborist, Pipe & Valve Materials, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Structural Demolition, Survey, Fencing, Crane / Hoisting Service, Sheeting & Shoring, Traffic Control

**An Equal Opportunity Employer**

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on June 7, 2021.**

Please include your DIR Registration No, License No. SBE, MBE or DVBE Certification No. Thank you!



# HR 39: Why Sacramento Needs Equity Impact Evaluations

Continued from page 1

- **COVID-19 disparities:** Latino people account for 55% of COVID-19 cases and 46% of deaths while only 39% of California's population.
- **Homeownership:** Black and Latino homeownership rates have dropped significantly over the last 15 years, resulting in a 10% decline for Black people.
- **Health and mortality:** Nationally, Black mothers are 3 times as likely to die from childbirth than White mothers.

Racialized policies and government practices led to these injustices, and race-conscious policies will be necessary to repair them.

## Equity Impact Analysis Training for Committee Consultants

Racial equity advocates and community-based organizations are mobilized to support the State in this commitment. On March 26th, 2021, The Greenlining Institute, in collaboration with PolicyLink and Education Trust West, presented a training on including equity impact analysis questions and relevant data sources in the legislative process to state assembly committee consultants. We introduced the questions included in Greenlining's equity questionnaire toolkit and presented an example of what implementation could look like. Each recommended question aims to address some of the root causes of health and economic inequities, including the racial wealth gap, redlining, and language barriers:

- Does this bill increase opportunities, services, or support for low or moderate income communities?
- If implemented, will this bill help close the wealth gap for communities historically impacted by redlining?
- If implemented, will this bill reduce health inequities and disparities in quality of life for communities that have been historically impacted by redlining?
- Will this bill have any limitations or negative impacts for households that are predominantly non-English speaking?

The qualitative equity questions are meant to be integrated alongside the other questions included in floor and committee analyses. While there are still gaps in data availability on racial



disparities in key indicators like health, housing, and poverty, much of the qualitative information needed to answer these questions is widely accessible in government databases and research publications. Members of the Assembly Committee on Housing and Community Development, as well as Jobs, Economic Development, and the Economy, have already adopted some of the equity questions into their analyses.

## Momentum Behind Race-Conscious Policy

Advocates have pushed the state of California to work towards similar ends in other areas of race equity policy.

- SB 17, co-sponsored by Greenlining, was introduced by Dr. Richard Pan (D-Sacramento) last year. The bill would establish a state Office of Racial Equity and a Racial Equity Advisory and Accountability

Council. If enacted, the office would identify existing state policies and practices that exacerbate racial disparities; study and recommend strategies for advancing racial equity throughout state agencies; develop a Racial Equity Framework for the state to develop Racial Equity Action Plans; and create an assessment tool to determine whether annual allocations "benefit or burden communities of color." Symbolically, the bill would also declare racism a public health crisis. The Office of Racial Equity will complement our efforts to institutionalize equity with this resolution.

- Last year, Gov. Newsom approved AB 3121 to establish the Task Force to Study and Develop Reparation Proposals for African Americans. The Task Force will convene in June and has a year to develop and propose its recommendations to the legislature. This is a significant first step in getting a reparations package for Black Californians, which could narrow racial wealth gaps and improve quality of life for our communities.

These efforts demonstrate an increased prioritization of race-conscious policy at the state level, and the urgency of such action in the wake of the pandemic and national protests against police violence.

## Looking Forward -- Call to Action to Support HR 39

HR 39 gives us a chance to be proactive in our fight for equity, critically analyzing legislation before it can harm our communities. Incorporating equity impact assessments into the legislative process and making this information public would allow the public to hold lawmakers accountable.

Organizations can join us in our call to invest in equitable solutions and maximize benefits for underserved communities by signing and submitting a letter of support to Assemblymember Ken Cooley, Chair of the Rules Committee.

## SOURCE:

<https://greenlining.org/blog-category/2021/hr-39-equity-impact-evaluations/>

# Three Tips to Land Big Tech Construction Contracts

Continued from page 2

tage of their situation. So, be prepared by hiring quality workers to execute on these innovative construction projects. Deploying services like strict drug tests and thorough background checks can help staff companies with workers who have exceptional work profiles.

## DIFFERENTIATE YOUR BID

Right now, money is flowing through the construction industry at a feverish pace. Having the lowest price tag no longer puts a bid at the top of the pile. When working with large and sophisticated companies, price isn't the only thing that will land you the contract.

Companies pay close attention to detail and want to know that they are dealing with the highest level of contractors and subcontractors. If contractors can prove that their business carries all necessary certifications with highly skilled and trained employees, cutting-edge companies will know they can put the future of their business in your hands. There are services that keep a company's certifications, compliance, insurance, health safety and training information in a central location. This ease of use and speed of this may make a company's bid more attractive than one whose company must manually show proof of train, insurance and certifications.

## HAVE A STRONG PARTNER

One more way to assure contractors can handle the demands of big tech firms is to align with

a strong partner who can be a guide through daunting situations. Choosing an insurance partner should involve more than the price of the premium. They can add value to a business by giving a contractor access to a wealth of industry experience and information.

Insurance carriers, particularly specialty insurance companies, have intimate knowledge of the industries they serve and the companies they work with. While a contractor may not have been involved in sophisticated projects, chances are, a good insurance carrier was involved. They can help mitigate risk, keep contractors up-to-date on the industry's latest trends and connect a contractor to others in the same industry who can share advice.

## STAY READY

The construction industry is evolving, but not as fast as the tech sector. If contractors want to keep up with the construction demands, they need to hire well, differentiate and have a strong insurance partner. The size and scope of big tech projects is growing quickly, and jobs like this can bring notoriety to the companies involved. Contractors should make sure they can set themselves apart from the competition enabling them to be a part of construction innovation.

**SOURCE:** <https://www.constructormagazine.com/three-tips-to-land-big-tech-construction-contracts/>

Continued on page 9



# Fictitious Business Name Statements

## CHANGE OF NAME

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393370

Fictitious Business Name(s):

**Attallah Label**  
Address  
**877 Jamestown Avenue, Unit #201  
San Francisco, CA 94124**  
Full Name of Registrant #1  
**Attallah Casteel**  
Address of Registrant #1  
**877 Jamestown Avenue, Unit #201  
San Francisco, CA 94124**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Attallah Casteel**

This statement was filed with the County Clerk of San Francisco County on **05-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
05-15-2021**

**05/20/21 + 05/27/21 + 06/03/21 + 06/10/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393295

Fictitious Business Name(s):

**Cheffet**  
Address  
**3279 22nd Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Cheffet Inc. (DE)**  
Address of Registrant #1  
**3279 22nd Street, San Francisco, CA 94110**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Richard Guan**

This statement was filed with the County Clerk of San Francisco County on **04-30-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
04-30-2021**

**05/27/21 + 06/03/21 + 06/10/21 + 06/17/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393290

Fictitious Business Name(s):

**Golden City Building Maintenance**  
Address  
**2912 Florida Avenue, Richmond, CA 94804**  
Full Name of Registrant #1  
**Golden City Building Maintenance LLC (CA)**  
Address of Registrant #1  
**2912 Florida Avenue, Richmond, CA 94804**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Mynor Antonio Obando**

This statement was filed with the County Clerk of San Francisco County on **04-30-2021**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
04-30-2021**

**05/06/21 + 05/13/21 + 05/20/21 + 05/27/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393238

Fictitious Business Name(s):

**Jax Art & Frames**  
Address  
**494 Jackson Street, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Mensch Models (CA)**  
Address of Registrant #1  
**20 San Lorenzo Way, San Francisco, CA 94127**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-26-2021**

Signed: **Denis Krylov**

This statement was filed with the County Clerk of San Francisco County on **04-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
04-26-2021**

**05/06/21 + 05/13/21 + 05/20/21 + 05/27/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393334

Fictitious Business Name(s):

**Sheila's Shop**  
Address  
**718 Long Bridge Street, Apt #319  
San Francisco, CA 94158**  
Full Name of Registrant #1  
**Shuo Deng**  
Address of Registrant #1  
**718 Long Bridge Street, Apt #319  
San Francisco, CA 94158**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Shuo Deng**

This statement was filed with the County Clerk of San Francisco County on **04-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
05-11-2021**

**05/20/21 + 05/27/21 + 06/03/21 + 06/10/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393278

Fictitious Business Name(s):

**Silverfish and Foxing Limited Liability Company**  
Address  
**1263 Palou Avenue, San Francisco, CA 94124**  
Full Name of Registrant #1  
**Silverfish and Foxing Limited Liability Company (CA)**  
Address of Registrant #1  
**1263 Palou Avenue, San Francisco, CA 94124**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2021**

Signed: **Jon Rolston**

This statement was filed with the County Clerk of San Francisco County on **04-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
04-29-2021**

**05/13/21 + 05/20/21 + 05/27/21 + 06/03/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393294

Fictitious Business Name(s):

**www.realestateforengineers.com**  
Address  
**353 King Street #526, San Francisco, CA 94158**  
Full Name of Registrant #1  
**Colin Haag**  
Address of Registrant #1  
**353 King Street #526, San Francisco, CA 94158**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 4, 2021**

Signed: **Colin Haag**

This statement was filed with the County Clerk of San Francisco County on **04-30-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
04-30-2021**

**05/13/21 + 05/20/21 + 05/27/21 + 06/03/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393461

Fictitious Business Name(s):

**Pet Hustle**  
Address  
**67 Santa Rosa Avenue, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Katherine Hensel**  
Address of Registrant #1  
**67 Santa Rosa Avenue, San Francisco, CA 94112**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/07/2021**

Signed: **Katherine Hensel**

This statement was filed with the County Clerk of San Francisco County on **05-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
05-20-2021**

**05/27/21 + 06/03/21 + 06/10/21 + 06/17/21**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392975

Fictitious Business Name(s):

**1.) SLEEKs**  
**2.) My Pampas**  
**3.) Baires Direct**  
Address  
**1 Hawthorne Street, Unit #3H  
San Francisco, CA 94105**  
Full Name of Registrant #1  
**Alexia Rodas**  
Address of Registrant #1  
**1 Hawthorne Street, Unit #3H  
San Francisco, CA 94105**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Alexia Rodas**

This statement was filed with the County Clerk of San Francisco County on **03-18-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
03-18-2021**

**04/15/21 + 04/22/21 + 04/29/21 + 05/06/21**

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 21-556347

PETITIONER OR ATTORNEY  
**Maryam Hassanzadeh**  
**804 Green Street**  
**San Francisco, CA 94133**

TO ALL INTERESTED PERSONS:  
**Maryam Hassanzadeh**  
for a decree changing names as follows:

**Maryam Hassanzadeh**  
changed to  
**Mimi Elizabeth Zade**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **July 8, 2021** Time: **9:00 AM**  
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

ANGELICA SUNGA, Clerk Deputy Clerk  
DATED - May 26, 2021

**05/27/21 + 06/03/21 + 06/10/21 + 06/17/21**

## How Smart Financial Moves Create A Smoother Business Life Cycle

### Continued from page 5

poration is more structured and rigid, while an LLC is more flexible. But a corporation can go public while an LLC can't. They also have different tax implications.

- **Growth.** Most entrepreneurs describe this stage as a wild ride, Cordasco says. A steep increase in sales often causes a good initial buzz; however, this stage also brings risks as the company faces new challenges and stretches to meet the high demand. "You'll need an accounting system in place that is easy to operate and can scale with the company," Cordasco says. "You'll also want controls set up to track funds and be able to see where every dollar is going. Think of the downside of not being financially vigilant at this stage. Your top-line revenue could greatly increase, but if costs grow more, your company will end up losing money. Monthly meetings with your CPA and other advisors are critical during the growth stage."
- **Maturity.** During the maturity phase, growth may continue to occur, but not typically with the rapidity of the earlier stage. Cordasco says this is a good time to fine-tune systems and processes that may have been stretched during the growth years.

Visit the link below for the full article

[www.sbeinc.com/resources/cms.cfm?fuseaction=news\\_detail&articleID=4329&pageID=25](http://www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=4329&pageID=25)





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
Estimator: **GARRY DAY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**TREASURE ISLAND WATERFRONT PLAZA**  
Treasure Island Street Improvements,  
Sub Phase 1B, 1C & 1E  
Small Business Enterprise Goal Assigned is 41%  
OWNER:  
TREASURE ISLAND DEVELOPMENT AUTHORITY  
1 Sansome Street, Suite 3200,  
San Francisco, CA 94104  
**REVISED BID DATE: JUNE 8, 2021 @ 5:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**CONSTRUCT WATERFRONT PLAZA COMPLETE AND IN ACCORDANCE WITH THE PLANS, SPECIFICATIONS AND ALL OTHER DOCUMENTS IN THE PROVIDED DROPBOX LINK.**

Plans and specifications may be reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/zruyp0pc0v87mb9/AAAx5k3uJbv7zIFwHQy1-zga?dl=0>  
Information is also available on the City and County of San Francisco's website at <https://sftreasureisland.org/contracting-ticd>

Email bids to [gday@desilvagates.com](mailto:gday@desilvagates.com) to the attention of Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
Estimator: **JIM YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**ALCOSTA BLVD. PAVEMENT REHABILITATION**  
PROJECT, CIP NO. 905602  
Federal Project No. STPL-5347 (031)  
Disadvantaged Business Enterprise Goal Assigned is 12%  
OWNER: CITY OF SAN RAMON • 7000 Bollinger Canyon Road, San Ramon CA 94583  
**BID DATE: JUNE 08, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, CEMENT TREATMENT, ROADWAY EXCAVATION, SAMI, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PREPARE, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the drop box site at: [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0). Also available from the City's Website located at:

[http://www.sanramon.ca.gov/our\\_city/bids\\_\\_\\_r\\_f\\_p](http://www.sanramon.ca.gov/our_city/bids___r_f_p)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## How Specialty Contractors Can Leverage a Connected Construction Platform

### Continued from page 1

I was chosen to be a functional lead with a focus on job cost using the new JD Edwards platform and utilized the tool to help us manage cost and turn over successful projects.

**Weston:** I started in the electrical field, pushing a broom about 16 years ago. I worked tons of different jobs in the field: pipe, terminating, switchgear, and so on. At that time, I was still going to school and learned to draw in Revit under the guidance of a professor. It was mind-boggling how much data you could actually pull out of a Revit model.



Around the same time, Autodesk purchased Revit, which allowed the masses to get onboard with this platform. I was able to leverage what I was learning in construction, cartography, and field experience into my day to day. This whole process was influential in helping me develop drawings and concepts that could be understood and installed by anyone.

Gaylor found me and asked if I wanted to start the engineering group in the Southeast. I've been here for nearly nine years now.

**How does construction technology benefit your job and business?**

**Marcus:** I've always asked myself, "How can I make the job easier in the field?" They need to

build stuff, and I need to do the paperwork. This way of thinking resulted in the implementation of PlanGrid in 2013. This opened up opportunities for training, and brought awareness to how the software could help align and support business behaviors.

It is important to note that aligning and supporting can be two different things.

That helps us serve business objectives in the short and long term.

My role in construction operations is to ensure this support and alignment from field supervisors all the way to the employee level. Whether there's a litigation issue or an employee gets sent home, we have the technology to track the situation and access the applicable information later. Things can get lost in translation, this technology allows us to see the same screen the supervisor on-site sees. This connected cloud tool allows me to support those in the field with little to no disruption to the job on hand.

**Weston:** Right now, we are beginning to use Autodesk Build. The benefit to me is that I know what is tracking and what's not tracking. This can be done wherever I am at. The evolution of the single source of truth that can be accessed through an iPad, through a web browser, and not a full-blown cad machine is where most people are going to find the greatest ROI. This means that the information we have in the model is now readily accessible in the field. What we know everyone knows. This is extremely important

because the company that will have the biggest win on a project will be the company that understands the job the best. There's no way around that. Nine times out of ten, many subcontractors can get the job done, but the highest performing team is the one that has the tools to understand what they're building, before they go build it.

That's what we strive to do on every project at Gaylor — and technology is going to get us there.

**How do you think technology will change how your company does business in the future?**

**Marcus:** For the past 20 years, technology has stepped in to fill open opportunities. It is, at an essential level, an adopted change that meets a current need. Increasingly, technology can meet that need without a lot of training. It's intuitive; the updates happen; they work, and we don't question why they work. The question is, how can we adapt that technology to our business most effectively? How does this help us understand construction differently?

We are guided by the idea of taking different forms of technology, finding the core needs in our field, and removing anything that isn't helpful. I see the technology ecosystem evolving to a very intuitive experience. Starting with employees meeting their own needs, such as clocking in, telling their boss what they accomplished, and getting paid for their time. That rolls up to the foreman, the supervisor, and ultimately the GC. If this information comes all the way up the

chain cleanly, without duplication, then we're getting the job done well.

**Weston:** In the past couple of years, we've seen an astonishing increase in the amount of AI in the design process. This is mostly architectural, energy modeling and structural, but the systems that actually make these buildings work is still a pipe dream. We're still not completely there, with an AI system to find the best way to move air, how electrons should flow in a building. Often, we still need people to address issues that, with time, an AI system will be able to handle intuitively. That will enable us to optimize designs for buildings from start to finish.

The truth is architecture is literally just the first building block. It is how we want people to interact with the building. The structure is how we facilitate the means of making this interaction happen. The physical contact of this interaction is in the systems, the air that keeps you cool, the light that allows you to see, the outlets that allow you to work. These systems are what makes the building tolerable to the person. We can have the most beautiful buildings in the world, but if the systems are not optimized to the building, the building will never be as beautiful as it was intended.

**SOURCE:**

<https://constructionblog.autodesk.com/specialty-contractors-connected-construction-platform/>



# California Sub-Bid Request Ads



An Equal Opportunity Employer  
is requesting quotations from all certified and qualified  
**SB, HUBZone SB, SDB, WOSB, VOSB, SDVOSB, ANCs, and Indian Tribes**  
Professional services, sub-contractors, material suppliers and trucking for the following project:

**Friant-Kern Canal Middle Reach Capacity Correction Project Phase 1 ~ Tulare & Kern**  
Solicitation No. 140R2020R0009 ~ Specification No. 20-C0907

33-MILE SEGMENT OF THE FKC THAT STARTS DOWNSTREAM OF THE 5th AVENUE CHECK AND ENDS AT THE LAKE WOOLOMES CHECK

**Bid Closing Date: July 2, 2021 @ 1:00 PM**

**Subcontractors Submit Bid\* & Suppliers Submit Quotes to B&W by 2pm on Thursday, July 1, 2021**

**CONTACT:**

Debby Pannell  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300  
Walnut Creek, California 94596  
PH: 925-932-7900 FAX: 925-279-2269

**PROJECT SCOPE:**

Brosamer & Wall Inc., is requesting quotes from all qualified and certified SB, HUBZone SB, SDB, WOSB, VOSB, SDVOSB, ANCs, and Indian Tribes subcontractors and suppliers all items of work type listed below, including but not limited to:

- |                                       |                            |                            |
|---------------------------------------|----------------------------|----------------------------|
| • Quality Control                     | • Racks/Handrails          | • Reinforced Concrete Pipe |
| • Electrical/Instrumentation/Controls | • Fence/Gates/Guardrailing | • Earthwork                |
| • PVC Pressure Pipe                   | • Metal Ladders/Canal      | • Aggregate                |
| • Welded Steel Mortar Lined Pipe      | • Safety Ladders           | • AC Paving/Base/Seal Coat |
| • Cement/Fly Ash                      | • Concrete                 | • Radial/Slide Grates      |
| • Well Abandonment                    | • Cathodic Protection      | • Clear & Grub/Tree        |
| • Striping/Marking                    | • Ductile Iron Pipe        | • Removal                  |
| • Surveying                           | • Reinforcing Steel        |                            |
| • Frames/Grates/Trash                 | • Signage/Canal Markers    |                            |

For the complete list of the Actual Available Project Bid Items  
Please Contact Brosamer & Wall Inc. at the email listed below.

**Requirements:** Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SB, HUBZone SB, SDB, WOSB, VOSB, SDVOSB, ANCs, and/or Indian Tribes Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid SB, HUBZone SB, SDB, WOSB, VOSB, SDVOSB, ANCs, or Indian Tribes certification, and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email DEBBY PANNELL contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make plans available electronically, please email dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc., intends to work cooperatively with all qualified firms seeking work on this project. \*If you are interested in submitting a subcontractor bid for this project, you may contact DEBBY PANNELL at 925-932-7900 Extension 5207 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT SB, HUBZone SB, SDB, WOSB, VOSB, SDVOSB, ANCs, or Indian Tribes CERTIFICATION WITH YOUR BID by 2pm on Thursday, July 1, 2021. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before July 1, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:  
**HORSETHIEF CANYON WATER RECLAMATION FACILITY DESIGN-BUILD REHABILITATION AND EXPANSION PROJECT, W.O. 75888**

**Owner: Elsinore Valley Municipal Water District**

**Location: Lake Elsinore, CA**

**Bid Date: June 3, 2021 @ 3:00 P.M.**



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:  
**Construction Survey & Staking, Geotechnical Engineering, Soil Compaction Testing, Concrete & Material Testing, Demolition, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.**

**Project Documents:** You may obtain Project Documents at the following link:  
<https://pbsystem.planetbids.com/portal/32069/bo/bo-detail/81316>

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified **SBE** Subcontractors and Suppliers For:

**THE DIAMOND BAR GOLF COURSE PROJECT**  
**SGVCOG CONTRACT/IFB NO. 21-03**

**Owner: San Gabriel Valley Council of Governments (SGVCOG)**

**Location: Diamond Bar, CA**

**Bid Date: June 8, 2021 @ 2:00 P.M.**



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:  
**Demolition, Traffic Control, AC Paving, Aggregates, Golf Course Landscaping, Irrigation, Chain Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Metal Framing & Drywall, Miscellaneous Metals, Architectural Casework, Waterproofing, Insulation, Roofing, Sealants, Metal Doors/Frames/Hardware, Wood Doors/Frames/Hardware, Overhead Doors, Aluminum Storefront, Lath & Plaster, Tile, Acoustical Ceilings, FRP Panels, Carpeting, Painting, Metal Louvers & Grilles, ID Devices, Lockers, Fire Extinguishers, Toilet Accessories, Fire Protection, HVAC, and Electrical**

**Plans and Specifications:** All bid documents, plans and specifications will be available for download via the Agency's online bidding system PlanetBids at:  
<https://pbsystem.planetbids.com/portal/15588/portal-home>

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested SBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**REGIONAL WATER RECLAMATION FACILITY**

**Owner: Mission Springs Water District**

**Location: Desert Hot Springs, CA**

**Bid Date: July 1, 2021 @ 2:00 P.M.**



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

**Vitrified Clay Pipe, AC Paving, Fences and Gates, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete Vaults, Masonry, Structural Steel, Miscellaneous Metals, Steel Framing & Drywall, Architectural Woodwork, FRP Grating, Waterproofing, Insulation, Sheet Metal, Sealants, Metal Doors/Frames/Hardware, Wood Doors/Frames/Hardware, Overhead Coiling Doors, Aluminum Storefront, Glass & Glazing, Louvers, Tile Work, Acoustical Panel Ceilings, Resilient Flooring, FRP Panels, Painting & Coatings, Toilet Compartments & Accessories, Signage, Fire Extinguishers, Metal Lockers & Shelving, Equipment, Laboratory Casework, Pre-Engineered Metal Buildings, Hoisting Equipment, and Electrical**

**Plans and Specifications:** <https://pbsystem.planetbids.com/portal/39653/portal-home>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

## 6 PPP Loan Tips for Minority and Women Business Owners

Continued from page 3

### 6. Apply with multiple lenders

You can and should submit more than one application for your PPP loan. That way you're not starting from zero if you learn a lender is working only with existing customers, for example. In addition to contacting local banks in your area, you should apply with any institutions

that are accepting new customers. Just be sure to withdraw any outstanding applications once you are approved for a PPP loan.

**SOURCE:**

<https://www.nerdwallet.com/article/small-business/6-ppp-loan-tips-for-minority-and-women-business-owners>